

Hristo Kolarov

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🔗 <https://hkolarov.com/>



Profile

Finance professional with strong analytical skills and a disciplined, ambitious mindset shaped by years of competitive sport at a high level. Currently working in tax due diligence and financial reporting for multinational clients at Deloitte. CFA Level I candidate (August 2026) with a long-term interest in Portfolio Management. Passionate about financial markets, quantitative research, and history.

Education

University of National and World Economy:

- Master of International Business (2024-2025) - Graduated top of my class with the highest graded thesis on the topic: Jeff Bezos and Amazon's Global Expansion
- Bachelor's in Intellectual Property and Business (2020-2024)

Professional Experience

11/2025 – Present
Sofia, Bulgaria

Tax Analyst

Deloitte

- Conduct tax due diligence and advisory work for large multinational clients, analyzing financial and tax data to assess risks and transaction readiness.
- Lead client interviews for individual and corporate relocations. Explaining tax regimes to support client planning and compliance.
- **Project Experience:**
 - Independently manage a senior-level financial reporting project, calculating Tax Directors' compensation and bonuses.
 - Build and maintain Excel models to streamline monthly reporting.
 - Streamline Tax due diligence processes to improve efficiency during peak engagement periods.

08/2024 – 03/2025

Sales Representative

Giulian

- Advised high-net-worth clients on luxury Swiss timepieces, building and maintaining trusted relationships.
- Consistently met sales targets through consultative selling and strong product knowledge

09/2023 – 09/2024
Sofia, Bulgaria

Service Delivery Manager Intern

HP Inc.

- Managed day-to-day service delivery for enterprise clients, acting as primary point of contact and handling change requests, escalations, and operational issues.
- Monitored SLAs and performance metrics, preparing reports and leading service review meetings to drive issue resolution and continuous improvement.

Projects

- <https://hkolarov.com/> - Personal portfolio website. Built to showcase my professional profile and publish writing on investment topics and history.
- Ryanair Financial Model - Built an Excel model to project future performance and link key financial statements.

Languages

English

Fluent

Bulgarian

Native

Skills

Microsoft Excel



Python



Data Analysis



Financial Modelling



Athletics

2019 – 2025

- Competed in Greco-Roman wrestling for CSKA Sofia; represented the Bulgarian National Team in the last two years.
- Developed discipline, persistence, and competitive mindset.

Certificates

Chartered Financial Analyst / CFA Level I

In progress - Exam August 2026

Interests

Statistics and Probability

- Quantitative Analysis
- Probability Theory
- Statistics

Reading

- History
- Leadership and historical figures

Fitness

- Coach fitness part-time